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The Unexpected Ladder: Climbing Higher Through Job Transitions

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The Power of the Non- Linear Path

- If your career doesn't look like a clean, straight line, you're not failing
- Your detours could create your highest value
- The successful candidates today don't have a single, perfect job title. They have a combined unique experience that perfectly matches an unforeseen need
- Never underestimate the power of movement and connection

The Turning Point: Global Education



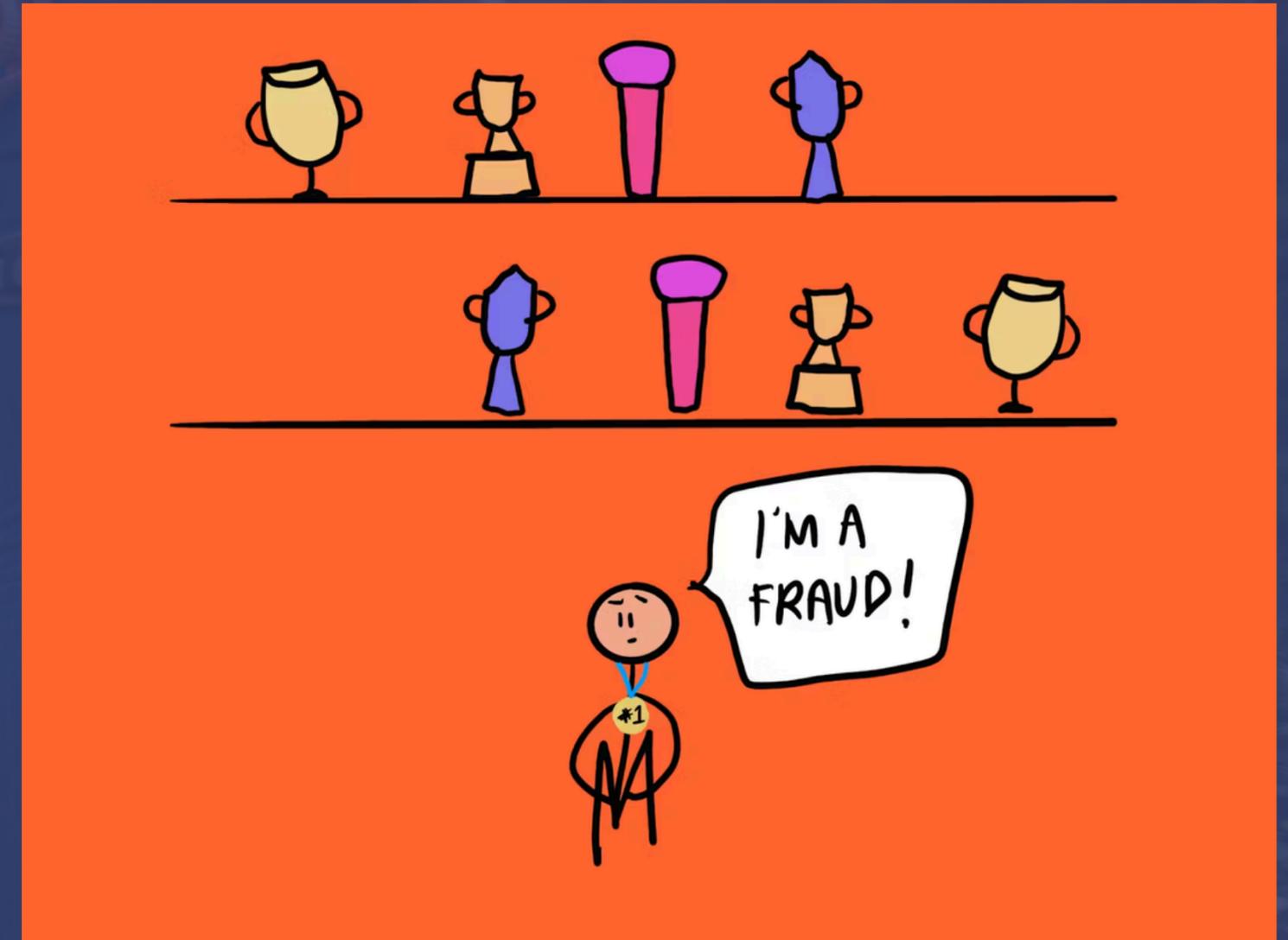
- > A study abroad program in Sorrento, Italy, completely changed my life
- > It ignited a new passion: a career in global education
- > Then I immediately hit the "straight path" wall: no experience, no entry point
- > ***The goal was clear, but the way up required an unconventional climb***



*Any "detour" isn't a step back.
It is a critical part of the climb.*

Imposter Syndrome: Embrace the Fear

- Imposter syndrome is a psychological phenomenon characterized by persistent self-doubt, feelings of inadequacy, and a fear of being exposed as a fraud despite evidence of success
- According to Forbes, 75% Of Women Executives Experience Imposter Syndrome In The Workplace



*Sources: Forbes, The Decision Lab



Your Toolkit

- Practice Conscious Learning: In every job, actively ask: "What did this teach me about what I value and what I won't tolerate? This clarifies your next pivot"
- Catalog Your Skills: List the hidden, transferable skills from every detour (e.g., corporate budgeting, crisis management, cross-cultural communication)
- Use your unique skills to apply for roles that suit you. Your non-linear path is your differentiator, not a drawback
- ***Your journey prepared you. Trust your resilience. Embrace your unique ladder***



Climbing Forward: Your Path is Your Power



Strategic Pivots

Making a tough decision to change fields or return to school is a way to break a career plateau.



Not Letting Fear In Stop You

Embrace the short-term fear for long-term momentum.



Market Research

Every role, especially the one that wasn't a perfect fit, gives you invaluable career experience. Treat these experiences not as mistakes, but as market research for your next move.



Articulate Your Value

Your job is to articulate that value —not apologize for the path you took to get it.



Resume Writing Guide



Professional Summary

- Use 3-4 Lines
- Highlight your value proposition
- Show what you bring to the company



Core Competencies

- Use concise words
- Include technical and soft skills
- 2-3 columns



Work History

- 10-15 years with month and year
- Reverse chronological order
- Summaries older or less relevant roles



Work Experience

- Share quantifiable results
- Use action verbs
- Highlight systems and tools
- Mention global scope



Education & Certifications

- Include all education and degrees
- Relevant certifications
- Dates not necessary

Information from traderecruiting.com. Learn more:





2025 Salary Analysis

- > Companies are returning to in office
- > Trade continues to be a HOT topic
- > The hiring process is taking longer

Trade Compliance Role - Salary Levels



Specialist/Analyst
\$65,000-\$85,000



Senior Analyst
\$75,000-\$115,000



Manager
\$110,000-175,000



Senior Manager
\$150,000-185,000



Director
\$165,000-\$200,000

The salary ranges are from actual TCRS placements. Note, salaries vary based on experience, location, education, and industry.

Information from traderecruiting.com. Learn more:



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Thank You!

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